



It's about the business, not technology

Company Profile (لمحة عن الشركة)

Excalibur Solutions

الحلول إكسكاليبور

It's about the business, not technology

ولكننا أعمال التكنولوجيا

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Website: www.excalibursol.com

COMPANY INTRODUCTION مقدمة عن الشركة

Excalibur Solutions is a systems integration company operating since 2009. The company has been in the forefront in introducing new technologies, trends and has many market firsts to its credit in Pakistan. We have plenty of Experience working in different verticals and products where we help fulfilling the client's requirements. Outsourcing BPO and IT solutions is our main Core. The most valuable asset of the company is its experienced management and a team of highly qualified, well-trained and motivated professionals. The core strength of the company lies in the vast experience and expertise in planning, designing, implementing and supporting large integrated IT solutions for our customers. The company has a proven track record of delivery of several high visibility projects with a number of national and international organizations. Another forte of Excalibur Solutions is the experience in providing on site professional and facilities management services.

Some of Excalibur Solutions market firsts are:

- Development of a Desktop/Web Based closed loop generic ERP package in Pakistan
- Call Center Services

We are based in Pakistan & Saudi Arabia, we focus on how technology and services can help companies improve and achieve results, by providing Website, Software & Mobile Apps Development. We also Provide Technical Support, Customer Care and core Business Process Outsourcing ("BPO") solutions to its clients. Excalibur Solutions combines its technology platform along with solid execution solutions and expertise to successfully deliver BPO solutions to clients in various locations throughout the world. The company serves clients who lead industries in communications, HR financial services, consumer products, technology and the energy sector:.

Excalibur Solutions has built its reputation on the ability to provide customized Business to Business and Business to Customer solutions. Apart from simply increasing revenue and generating leads, Excalibur Solutions has helped clients build rapport and goodwill with.

ISO CERTIFICATION شهادة

Excalibur Solutions is in Process of ISO certification in the design, development and deployment of ERP, Workflow, E Business solutions, advanced networking services and Website designing and development.

COMPANY STRENGTHS نقاط القوة في الشركة

1. Excalibur Solutions has been in operation for over a decade and has steadily built a large goodwill base in a diverse set of market segments. These relationships, activities and operations are leveraged to the advantage of the company and its customers.
2. The company is also a well-recognised IT systems integrator. Some achievements (الإنجازات) in this area are:
 - a. Successful implementation of three turn-key IT projects for Floor Mills, PVC Pipes Industry, which included: Analysis, design and development of business applications on Oracle 10g platforms. The projects also included development and deployment of the infrastructure
 - b. Successful implementation of warehouse Management, Financial Management for LGI (Latif Group of Industries) and SGR SONS, and Book stores (USA)

- c. Successful development of a process based generic ERP software product for manufacturing, services, distribution, trading, retail and public sector organizations.
 - d. Successful development of a production and warehouse management system for Bread Production Factory with informative analysis reports.
3. Support Services (دعمالخدمات): Excalibur Solutions is experienced in providing on site professional services and facilities management. The company has successfully performed under stringent service level agreements in the upkeep of mission critical applications and network environments for customers.
 4. Excalibur Solutions over a period of more than seven years has developed it's strengths in all areas related to Website Development, Customized Software Solutions, web based ERP development and implementation. Some of these strengths are stated below:
 - a. In-depth knowledge of business processes in different functional areas of an enterprise in diverse business and manufacturing environments
 - b. Integration of business processes
 - c. Business Process Reengineering and preparation of business blues prints
 - d. Change management
 - e. Manage ERP implementation
 - f. Track record of design and delivery of large integrated IT systems
 - g. Highly Skilled techno-functional human resource
 - h. Well defined ERP implementation methodology and processes
 - i. International exposure
 5. International Relationships (العلاقاتالدولية): Excalibur Solutions has strong associations with companies like One Dollar Book store (USA), Solar Lifetime Power Inc. Canada, Green Force Security, Canada, Data Cube (Australia), Latif Group of Industries. Calabria Technology (USA) and other computer vendors. These relationships enable us to offer state-of-the-art, cost effective and high quality Total IT solutions to our customers.
 6. Market Recognition (الاعترافالسوق): A recognised IT player in Pakistan for over a decade with a proven track record of delivery of several high visibility projects.
 7. Customer Base (قاعدةالعملاء): A well-established and loyal customer base. Excalibur Solutions has created long-standing relationships with a large number of corporate organisations.

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COMPANY ASSETS أصولالشركة

1. Management (إدارة): A well-reputed, respected and certified management team with vast experience in managing websites designing/development, web based business applications, software product development, HR Solutions and IT services business.
2. Human Resources (المواردالبشرية): Highly qualified, certified HR professional, well-trained and motivated professional core team and manpower.
3. eXsolERP Suite (التفوقتخطيطمواردالمؤسساتجناح): eXsol is a comprehensive is a process based generic enterprise resource planning application that is highly enriched with features and functionality. The application is designed to seamlessly integrate business processes in different functional areas of the organization; this high degree of integration considerably reduces the time and resources required for transaction processing, enhance productivity and eliminate slippages. It is a complete business solution for discrete manufacturing, process manufacturing, trading, distribution, services and public sector organizations.

eXsolis functionally organized in the following modules (وظيفةفيالوحداتالتاليةeXsolويتمتنظيم):

1. Human Resource Management
2. Financial Management

3. Material Management
4. Sales and Distribution
5. Production Management
6. Security and System administration

The application is equipped with a number of features and functionalities for effective organizational capability and capacity enhancement. It is also equipped with a full range of planning and decision support tools for timely and informed decision making by managers at all levels. eXsol is a user friendly application in which special emphasis has been given to enhance individual productivity and reduce time and errors in performance of daily business functions.

EXCALIBUR SOLUTIONS – FACT SHEET صحيفة وقائع

Company Name (اسم كوماتي)	:	Excalibur Solutions
Head Office (المكتب الرئيسي)	:	Office #: 06, 3 rd Floor, Silver City Plaza G-11 Markaz, Islamabad, Pakistan
Telephone	:	(92)-51-2830144
Cell	:	(92)-335-5444230
Email	:	info@excalibursol.com
Website	:	www.excalibursol.com
Bankers (المصرفيين)	:	Meezan Bank, G-11 Markaz Branch, Isb. Pakistan
Managing Director (المدیر العام)	:	Mr. Imtiaz Ahmad
Number of Employees (عدد الموظفين)	:	twenty - ٢٠
Contact Person (الشخص الذي يمكننا الاتصال)	:	Imtiaz Ahmad Managing Director Cell: +92 335 5444230 imtiaz@excalibursol.com

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COMPANY TRACK RECORD – SOFTWARE PROJECTS سجل احافل منشار يعالبر مجيات

Some of the successfully delivered software projects undertaken by Excalibur Solutions are:

Customer	Project	Scope of Project	Completed	Cost	Contact person, Tel # and Email
One Dollar Bookstore (USA)	Warehouse Management System	Design, development and implementation of a Web Based Warehouse management. Web Based at Multiple Warehouses, Desktop based POS at Multiple Stores with Transport and monitoring system and Financial System	Over 1,000 man hours development work 2012-2013	Rs 1.0 Million	Will Be Provided On Demand
One Dollar Bookstore (USA)	Web Site Designing and Development	Design and development of Website (www.dollarbookfair.com)	Over 1,00 man hours development work 2010-2010	Rs 0.5 Million	Will Be Provided On Demand
One Dollar Bookstore (USA)	Web Site Designing and Development	Design and development of Website (www.localdistrict5.org)	Over 3,500 man hours development work 2012-2012	Rs 0.5 Million	Will Be Provided On Demand
LGI-Latif Group of Industries (Pakistan)	Design & development of Inventory, Financial System	<ul style="list-style-type: none"> • Inventory Management System • Sock Maintenance System • GL, Finance Management System • Personal Information System 	2010-2010	Rs 1.00 Million	Will Be Provided On Demand
SGR Sons (Pvt.) LTD (Pakistan)	Design & development of Inventory, Financial System	<ul style="list-style-type: none"> • Inventory Management System • Sock Maintenance System • GL, Finance Management System • Personal Information System 	2009-2009	US\$ 0.75 Million	Will Be Provided On Demand
IS Enterprises (pvt.) Ltd (Pakistan)	Web Site Designing and Development	Design and development of Website (www.is-enterprises.com)	2010-2010	US\$ 0.15 Million	Will Be Provided On Demand

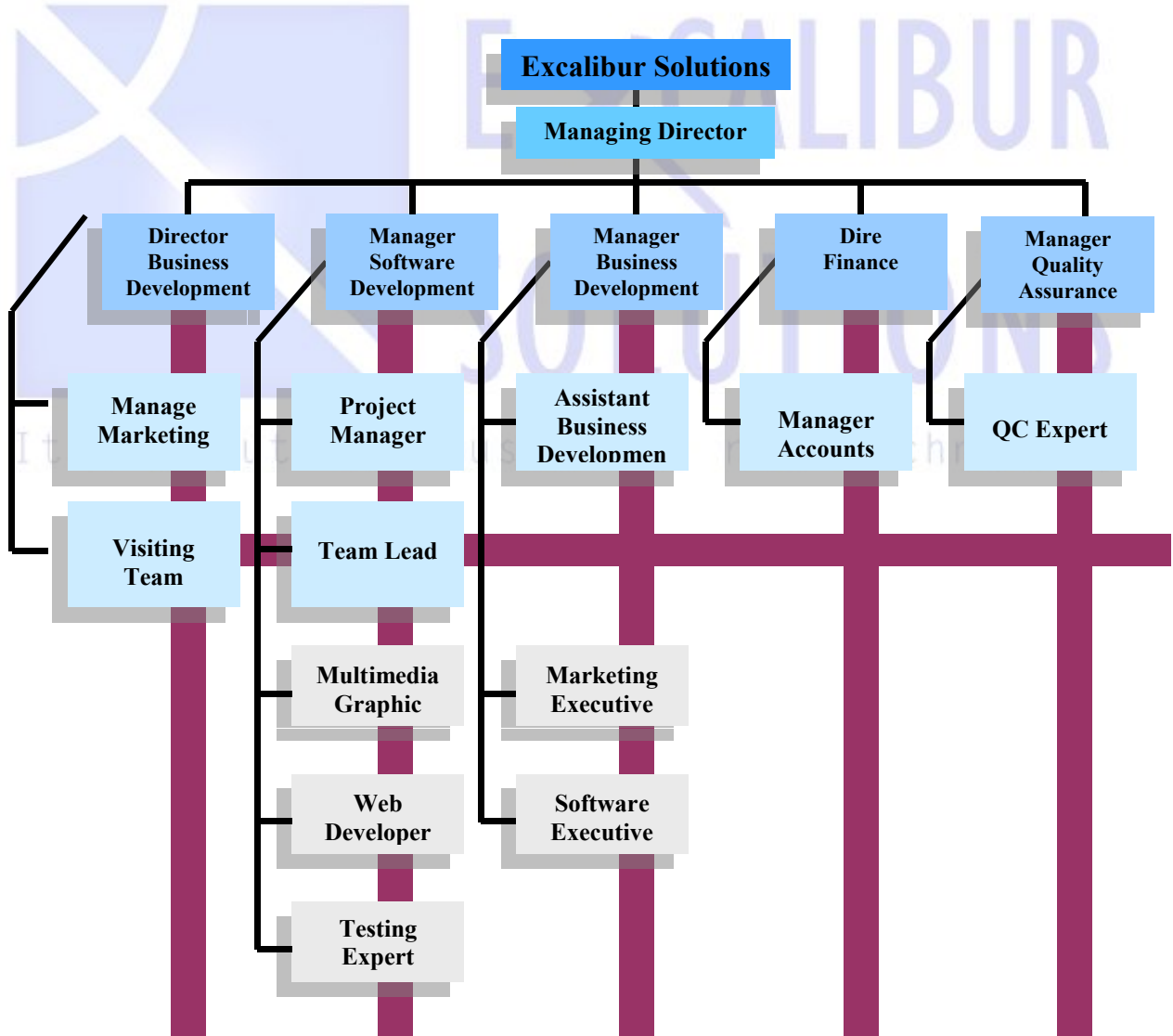
Morning Bread Factory (Pakistan)	Design & development of Inventory, Financial System	Design, development and implementation of a Inventory management, Financial Management, Production Management, Kharaba Controlling and Transport Monitoring and cost on daily wages	2011-2011	US\$ 1.5 Million	Will Be Provided On Demand
Mushtaq Cloth House	Design & development of Inventory, Financial System	<ul style="list-style-type: none"> • Inventory Management System • Sock Maintenance System • GL, Finance Management System Personal Information System 	2010-2010	US\$ 0.5 Million	Will Be Provided On Demand
Shangrila Shoes	Design & development of Inventory, Financial System	<ul style="list-style-type: none"> • Inventory Management System • Sock Maintenance System • GL, Finance Management System Personal Information System 	2011-2011	US\$ 0.5 Million	Will Be Provided On Demand
Currentage International Marketing (Pvt.) LTD	Design & development of Business Tracking System	<ul style="list-style-type: none"> • Business Tracking System • Maintain records of bids and generate analysis reports for future bidding • And generate reports on price and cost of products with respects to resources 	2007-2007	US\$ 1.0 Million	Will Be Provided On Demand
Lyallpur Import/Export (Pvt.) System	Design & development of Import/Export System	<ul style="list-style-type: none"> • Purchase Products from foreign • Import products • Handle costing (FOB) of products • Sale to customers • Stock Handling • Account • Financial Statements 	2011-2011	US\$ 0.2 Million	Will Be Provided On Demand
<ul style="list-style-type: none"> • Ahmad Dental Clinic, • Kabir Dental Clinic (Pakistan) 	Design & development of Dental Clinic Software	<ul style="list-style-type: none"> • patient record • appointments • diseases record • patient's disease laboratory's record 			Will Be Provided On Demand

Excalibur Solutions (Pakistan)	Development of eXsolERP Suite	Requirements Analysis, design and development of state-of-the-art process based generic ERP product	2007-2013	Over US\$ 1.00 Million	Will Be Provided On Demand
Excalibur Solutions (Pakistan)	Product Development of DOCTRACK	Requirement Analysis, design and Development of Document Management & Tracking System as a packaged software product	2009-2010	US\$ 0.10 Million	

COMPANY HUMAN RESOURCE HIERARCHY - HR INFRASTRUCTURE

البنية التحتية للموارد البشرية

Excalibur Solutions provides development opportunities that ensure the continued professional and career growth of individuals. Company selects some of the best graduates from various disciplines and offer them the opportunity to benefit from its in-house training courses with a steady intake of qualified and experienced professionals. The organization has highly skilled persons.



CUSTOMER LIST قائمة العملاء

Following are some of the valued customers of Excalibur Solutions:

- One Dollar Book Store (United State)
- Calabria Technology (United States)
- Data Cube (Australia)
- LGI-Latif Group Of Industries (Pakistan)
- SGR Sons Pvt Limited (Pakistan)
- IS-ENTERPRISES Pvt Limited (Pakistan)
- Akbar & Zikria PVC Pipes Pvt Limited (Pakistan)
- United Flour Mill (Pakistan)
- Morning Bread Factory (Pakistan)
- Mushtaq Cloth Shop (Pakistan)
- Shangrilla Shoes Factory (Pakistan)
- CURRENTAGE International Marketing Pvt Ltd (Pakistan)
- LYALLPUR Import/Export Pvt Ltd (Pakistan)
- Ahmad Dental Clinic (Pakistan)
- Kabir Dental Clinic (Pakistan)
- DATA CUBE (Australia)
- Solar Lifetime Power Inc. (Canada)
- Majid Container Yard Management System (Saudi Arabia)

PRODUCTS LIST قائمة المنتجات

Following are some of the Products of Excalibur Solutions:

- Solution for Hotel Management System (الحل لنظام إدارة الفنادق)
- Solution for Pharmaceutical Management System (الدوائية إدارة لنظام الحل)
- Solution for Hospital Management System (مستشفى إدارة لنظام الحل)
- Solution for Online Ordering Management System (الترتيب لايون اون إدارة لنظام الحل)
- Excalibur Solutions Product (<http://excalibursol.com/exsol/Login: admin/admin>)
- Solution for Flour Mill (حل للمطاحن الدقيق)
- Solution for PVC Pipes Industry (PVC حل لصناعة أنابيب)
- Solution for Wholesale Clothes (الحل للملابس الجاهزة بالجملة)
- Solution for Bread Production Factory (الحل لمصنع إنتاج الخبز)
- Solution for Dental Surgeon Clinic (الحل لجرّاحة الأسنان عيادة)
- Solution for Bids of Business Tracking System (الحل لعدد المزايدها لمنظمة تتبع الشركة)
- Solution for Time Management System (الحل لنظام إدارة الوقت)
- Solution for Document Management System (الحل لنظام إدارة الوثائق)
- Solution for Container Yard Management System (الحل لنظام إدارة مساحة الحاويات)

SERVICES LIST قائمة الخدمة

Customized Software (برامج مخصصة)

Excalibur Solutions also develops special software which are customized based and totally dependent on client's requirements. These systems are only for the demanding customers and can't be reused because of business requirements.

Website Development (تطوير الموقع)

Excalibur Solutions has developed variety of websites enriched with graphics and strong backend functionality to fulfil demands like advanced security features, shrunk size, high-speed data flow and browser's compatibility.

Multimedia Development (تطوير الوسائط المتعددة)

Excalibur Solutions has the expertise in developing multimedia software e.g. CBT (Computer Based Training), Electronic Brochures, Profiles, Promos etc. These experts also design the web site layouts, graphics, rollovers, animation, audio/video work etc.

Trainings (دورات تدريبية)

Excalibur Solutions arranges different IT related professional courses pertaining to the software/hardware tools employed while providing various computing solutions. On site user training is provided with the software



[BPO Services](#)

INBOUND CUSTOMER SERVICE, TECH SUPPORT & SALES

We love helping you take care of your customers. Whether it's order processing or tech support for a high-tech gadget, let Excalibur Solutions show you what we can do for you

- Telecom Service Providers
- Virtual Shops and e-Commerce
- Presentation websites
- Catalog Sales
- Order Processing

OUTBOUND SURVEYS & MARKETING

Excalibur Solutions Outsourcing Solutions can reach your target audience with high conversion rates; increase your efficiency and output with a team of skilled agents.

- Appointment Setting
- Residential Products & Services
- Political Surveys
- Market Research Surveys
- Lead Generation
- Commercial Contracts

KEY PROJECTS – CALL CENTER

- SOLAR (Hot transfer + Appointment Setting)
- Home Security (Lead Generation + Closing)
- Home Improvements, (Lead Generation)
- Home Mortgage, (Lead Generation)
- Auto Insurance, (Lead Generation)
- Final Expense Insurance, (Lead Generation)

KEY EXPERTISES الخبرات الرئيسية

- Oracle Developer 6i, 10g
- .Net Framework 2.0, 3.5, 4.0
- C#
- Visual Basic.NET
- ASP.NET
- PHP
- C/ C++
- Visual Basic
- Html / DHTML
- Java
- SQL
- PL/SQL
- ASP
- Mobile Applications, I Phone MAC, Android



RDBMS and TOOLS (الأدوات و RDBMS)

- FoxPro
- Dbase
- FoxBASE
- MS Access
- My SQL
- PL/SQL
- SQL Server
- Crystal Reports

EXCALIBUR
SOLUTIONS

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Multimedia and Web Designing (الوسائط المتعددة وتصميم مواقع الإنترنت)

- Adobe Photoshop
- Adobe Illustrator
- Paint shopro
- Adobe Premier
- Adobe After Effect
- 3D Max
- Maya
- Macromedia Director
- Macromedia Flash
- MS Front Page
- Corel Draw
- Dreamweaver
- Corel suite

KEY PERSONNEL الموظفين الرئيسيين

Name: Imtiaz Ahmad امتياز احمد
Position: Managing Director المدير العام

Experience Highlights (ويبرز الخبرة):

- After 10+ Years experience in Multinational Software Industries, Established Excalibur Solutions as a full-fledge business operation specializing in providing end-to-end enterprise solutions to the corporate sector. Successfully carried the company through the project phase, managing all issues including company creation, planning, development of resources and funds. Developed the company as a leading provider of:
 - Enterprise Resource planning systems in the country
 - Systems integration services
 - High-end infrastructure systems

